



ANDTEK

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Pre-qualified for ISPN

Yes

Industry Focus

Healthcare

Theatre Coverage

US

EMEA

APAC

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Business Application Overview

The ANDTEK Healthcare Solution delivers advanced features on our scalable platform for care centers, clinics and treatment centers. Integrating ANDTEK services into Cisco Unified Communications networks enables healthcare institutions to fully leverage their communications infrastructure and meet regulatory and compliance requirements.

Reduced complexity by implementing a highly available and flexible platform offers healthcare institutions enhanced services for emergency announcements, crisis conferencing and integration of healthcare databases, patient records and directories into the unified communications system - all on one platform with optimized administration and standards compliant integration into Cisco Unified Communications Manager.

Market Opportunity

Healthcare organizations are facing rising costs along with strict mandates for improving patient safety and quality of care. They need access to healthcare information at the point of care and fast integration of the latest applications to help them deliver safe, efficient, patient-centric care.

Benefits for healthcare institutions are:

- Enables healthcare organizations to share infrastructure and services to reduce costs by accessing centralized information on various end devices, like IP phones, mobile devices or desktop computers.
- Nurse call services, emergency announcements, crisis conferencing and priority calling services to sustain operations during emergency situations.
- Prevent communications infrastructure misuse and increase security and safety throughout the unified communications system.
- Improving administrative efficiency by integration different

types of communications on one platform.

- Meet legal regulations and compliance requirements by secure voice recording and monitoring.
- Overcoming staffing shortages by implementing faster communication processes and full integration of healthcare workflow into the unified communications system.

Associated Cisco Technology

Cisco Unified Communications Manager, Cisco Unified Communications Manager Express, Cisco Unified Contact Center Express, Cisco Unified Messaging

Required Cisco Specializations

Cisco Advanced Unified Communications Specialization

Target Partner

Cisco partners delivering unified communications solutions. Preferred partners have a focus on government services.

- Cisco Advanced Unified Communication Specialized Partners
- Cisco Authorized Technology Provider Partners
- Cisco Gold and Cisco Silver Partners

Partner Engagement Model

ANDTEK solutions are sold through Cisco partners and VARs only. Our ANDTEK partner program allows partners to select their desired level of partnership to add value for customer solutions. Besides offering pre- and postsales support to our partners we deliver technical services through our ANDTEK support center.

Application Specific Sales & Technical Training

ANDTEK offers online and onsite training for certified partners. Besides training there are downloadable resources, like presentations, brochures and technical manuals available for partners. Available onsite

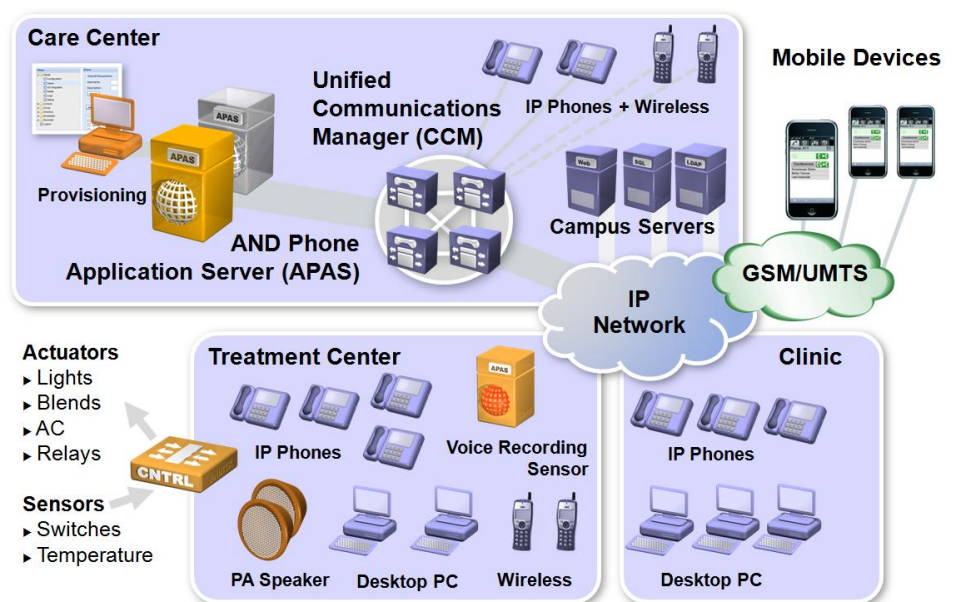
trainings are:

- [ANDTEK Applications for Unified Communications - Technical \(AUCT\)](#)
- [ANDTEK Applications for Unified Communications - Sales \(AUCS\)](#)

Get Started Now

Contact us now at info@andtek.com and let us establish a beneficial partnership for you and your customers.

Reference Architectures



Sales Tools

[ANDTEK Solutions Overview](#)

[ANDTEK Healthcare Solutions](#)

[AND Phone Software](#)

[AND Desktop Software](#)